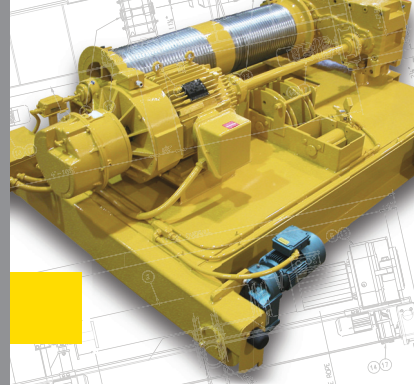


ProservCrane Group Success Story Greens Bayou Pipe Mill, LP



“Proserv has delivered another quality product matching their reputation they have acquired over the last 20 years.”

Steve Buckles, Plant Manager

SNAPSHOT

Company Name: Greens Bayou Pipe Mill, LP

Founded: 1970

Location: Houston, TX

Industry: Steel

Specialty: Large Fabricated Pipe

Employees: 80

2008 Revenue: \$150M

Industries Service: Oil & Gas, Automotive, Military, Construction, and more

Since opening in 1970, Greens Bayou Pipe Mill has gained extensive experience specializing in rolling and welding thick wall tubular components and products. In addition to manufacturing rolled structural tubulars, Greens Bayou is capable of producing custom assemble line pipe from double random lengths. Greens Bayou Pipe has become the foundation for some of the country's most innovative and complex structures as well as some of the most basic. Common applications include jacket legs and piles for offshore platforms, bridge piles, mooring and breasting dolphins, and caissons.



Greens Bayou Pipe Mill, LP Severe Duty Solutions

Supplying many critical, high demand industries, Greens Bayou Pipe Mill operates high cycle shifts around the clock, and needed a reliable, heavy duty, low maintenance material lifting solution.

The GBPM maintenance team was very specific on what was needed, so we worked side-by-side with them to assure all their needs were addressed and delivered custom tailored severe duty bridge cranes and built-up hoists.

ProservCrane's severe duty bridge cranes out-performed. And since Proserv's cranes are manufactured with industry-standard, non-proprietary components; maintenance time was minimized and operating costs were reduced.

“Proserv's Built-Up Hoist is a world class product enduring the high cycle count our 3 shift operation throws at it.”

“We are no longer seeing the breakdowns that were slowing us down before the upgrade... and low maintenance has been a nice change.”

Custom features included in this application:

- Class E Severe Duty
- Enclosed air-conditioned and heated cab with pushbutton as backup
- SEW gearboxes and motors with high service factor
- Nested lube
- S-beam festooning
- Front and rear walkway
- Marathon motors, a proven brand across various industries
- Electromotive Vector Controls on the hoist motion and VFD Trolley with line reactors
- Geared Upper/Lower limit switch with weighted upper for increased safety
- Double reeved for true vertical lift