

ProservCrane Group Success Story Triple S Steel Supply



"We have conducted business with ProservCrane for nearly 15 years. They have a proven track record of delivering superior products every time."

Leonard Abrams

SNAPSHOT

Company Name: Triple S Steel Supply

Founded: 1960

Location: Houston, TX

Industry: Steel

Specialty: Large Fabricated Pipe

Employees: 250

2008 Revenue: \$800M

Industries Service: Oil & Gas, Automotive, Military, Construction, and more

Triple-S Steel Supply Company supplies structural steel products for construction markets in North and South America, and Asia. Over the past 50 years, Triple-S has grown from a small family retail operation, to an international business that sells nearly 500,000 tons per year. Triple-S Steel has been the leader in structural steel in the western and south central US and beyond for more than three generations.



Triple S Steel Supply Custom Solutions Tailored to Your Business

Triple S Steel Supply is one of the nation's leading steel distributors, maintaining an inventory of 50,000 tons of steel. While growing at a continuous rate, they were also increasing the volume of steel they moved on a daily basis.

With the volume increase, their fleet of trucks were transporting and delivering stock non-stop, and their bridge crane cycles increased significantly due to constant loading and unloading.

Triple S needed an effective solution to ensure they had the most reliable bridge cranes that would help them avoid any downtime and handle a high-demand operating environment.

To help streamline their operations they turned to ProservCrane Group. ProservCrane proposed standardization using true built-up hoists

instead of packaged hoists for all of their critical applications. True built-up hoists from Proserv exceed CMAA Class "D" specifications and are customized to allow for precise hoist and trolley speeds, as well as lifts and vector controls.

Triple-S is now seeing the benefits based on higher productive time. They are seeing fewer breakdowns which in turn allows them to handle a higher volume of steel.

"We are now seeing increased productivity with fewer breakdowns, allowing us to handle higher volumes of steel with no problems."

And since Proserv's hoists are built with industry-standard, non-proprietary components; maintenance time was minimized, which helped reduce operating costs.